

## Dominic Wertheimer Lornham

## FOCUS Property management

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**'Our reputation is** purely driven through our clients and, having not lost a client in 10 years, we are proud of what we have achieved from very humble beginnings, says Dominic Wertheimer. Having been in the industry for almost 20 years, he was one of the first agents to identify a market desire for a property management and private office service offering.

Wertheimer is known for his discretion and his ability to create solutions for clients, however tricky they may appear, given the demands.

## Adviser profile

Dominic Wertheimer was one of the first pioneers to recognise the need for a private office hence founding Lornham. He identified that clients moved constantly around the world but required an experienced and discreet operator who could manage their home and personal affairs here in London.

Wertheimer is often the first port of call for a lawyer who sees a looming completion but no client in town to take on the efficient management of their often high value asset. At Lornham it usually starts with taking the keys and changing the utility bills and before we know it we have recruited household staff, bought cars and arranged their children's private school. One of our Middle Eastern clients has a flat managed by Lornham and this led to Wertheimer being tasked with the refurbishment of the family home in one of Chelsea's most desirable squares.

Dominic sees himself very much as the conductor sourcing the interior designer, liaising with the client and their trust officer as well as co-ordinating the required finance with the private banker.

Wertheimer enjoys operating under the radar and has skilfully helped clients build their portfolios whilst also taking profits where possible. His longstanding connections in both Dubai and Hong Kong have ensured that clients trust him for his sage advice on their property holdings in London.

Recently Wertheimer has been appointed to manage a large townhouse in Mayfair, a former ambassadorial residence in Belgravia along with a beautiful house in Kensington. He can walk into a property and immediately collate the right team of service providers to ensure the family can enjoy their home without the worry of property management.

Clients may not be here very often but they want the peace of mind that they can arrive in London at the drop of a hat and everything in their home will work perfectly the moment they step inside their front door.